

Business Overview

L Knight Holdings LLC operates as Sound Khemist, an Oakland-based audio-visual production and cultural experience company serving the Bay Area and Southern California. The business provides live AV / event production, recording, podcast content production, product demos, staffed equipment rental, and experiential activations, distinguished by deep cultural fluency in African diaspora arts and programming. The company is owner-operated with an established network of project-based subcontractors across audio, video, and production roles, and is supported by the founder's sister brand, Rally Up Music, an active diaspora record label established in 2014.

Revenue & Client Relationships

Multi-year client relationships and repeat contracts with community and nonprofit partners

Active partnerships since 2018 with Bay Area nonprofits including Pop-Up Resource Village, The Butterfly Movement, and Compass and Keys

Government-adjacent work with the City of Oakland (via Oakland Venue Management) and the City of San Francisco (via Pop-Up Resource Village), including technical operation of the 2025 Oakland mayoral inauguration (founder key-personnel experience)

Commercial client base including Care by Design, Absolute Extracts, and Oscein Cannabis

Community-liaison relationships positioned to expand the client base beyond current volume

Use of Proceeds — Why This Property Strengthens the Business

Permanent studio and recording space, eliminating recurring rental costs for production time

Dedicated equipment storage supporting insurability and inventory growth

On-site demo and experiential venue for activations, showcases, and client walkthroughs

Client-facing space for meetings with government and corporate buyers, reinforcing operational credibility

Growth Trajectory

The business is positioned to grow from project-based government and nonprofit work toward formal, entity-level government contracting (NAICS codes selected; SAM.gov / UEI registration and certification review in progress), while expanding commercial work in the entertainment and music industry — its core commercial strength — and extending into startups, brands, and experiential activations. Ownership of a dedicated facility is a foundational step, converting variable rental and storage costs into a fixed, equity-building asset.

Lender credibility, framed honestly: proven relationships and a strong trajectory — multi-year relationships, some repeat contracts, a modest-but-real track record, and a strategic network position that opens a larger client base.

LENDER SNAPSHOT

LEGAL ENTITY

**L Knight Holdings LLC · active,
CA Secretary of State**

DBA / BRAND

Sound Khemist

POINT OF CONTACT

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LOCATION

Oakland, CA

SERVICE AREA

Bay Area & Southern California

SISTER BRAND

Rally Up Music (est. 2014)

USE OF FINANCING

**Owner-occupied facility
purchase**

NAICS CODES

**512110 (primary), 711320,
561920, 512240, 711510, 532490**

UEI / CAGE

Pending SAM.gov registration

Prepared for lender / SBA review.

*Registration status current as of preparation;
contact for updates.*